

AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

SPECIAL ITEM NUMBER 132-32 - TERM SOFTWARE LICENSES

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does **NOT** include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE; Large Scale Computers, Application Software; Microcomputers,
Application Software & Communications Software

NOTE: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

SIN 132-33 – PERPETUAL SOFTWARE LICENSES

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does **NOT** include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE; Large Scale Computers, Application Software; Microcomputers,
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NOTE: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

SIN 132-50 - TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (FPDS Code U012)

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301	IT Facility Operation and Maintenance
FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D310	IT Backup and Security Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
FPDS Code D316	IT Network Management Services
FPDS Code D317	Automated News Services, Data Services, or Other Information Services
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

SIN 132-52 - ELECTRONIC COMMERCE (EC) SERVICES

FPDS Code D399 Other Data Transmission Services, Not Elsewhere Classified - Except "Voice" and Pager Services

NOTE: Electronic Commerce Services are not intended to supersede or be substitute for any voice requirements of FTS2001.

SPECIAL ITEM NO. 132-53 WIRELESS SERVICES (FPDS CODE D304) Excluding local and long distance voice, data, video, and dedicated transmission services which are NOT mobile.)

Cellular/PCS Voice Services

AUTHENTICATION PRODUCTS AND SERVICES – Authentication products and services provide for authentication of individuals for purposes of physical and logical access control, electronic signature, performance of E-business transactions and delivery of Government services. Authentication Products and Services consist of hardware, software components and supporting services that provide for identity assurance. Refer to Clause CI-FSS-52 Authentication Products and Services for requirements that must be met prior to award.

Point One, Inc.
1215 South Clark Street, Suite 1102
Arlington, VA 22202

Contract Number: GS-35F-0433K
Period Covered by Contract: May 25, 2000 – May 24, 2015

General Services Administration
Federal Supply Service

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

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INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Point One, Inc.
1215 South Clark Street, Suite 1102
Arlington, VA 22202

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

703-414-5440

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule GS-35F-0433K
Block 16: Data Universal Numbering System (DUNS) Number: 062181321
Block 30: Type of Contractor – A- Small Disadvantaged Business

Block 31: Woman-Owned Small Business - NO
Block 36: Contractor's Taxpayer Identification Number (TIN): 541885260

- 4a. CAGE Code: 1NGG3
- 4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-51, 132-32, 132-50	As Negotiated
132-33	30 Days

b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: Net 30 Days
- b. Government Educational Institutions receive the same discount as all other Government customers.

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING: Not applicable.

10. Small Requirements: The minimum dollar value of orders to be issued is \$100.00.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
 - Special Item Number 132-32 - Term Software Licenses
 - Special Item Number 132-33 - Perpetual Software Licenses
 - Special Item Number 132-51 - Information Technology (IT) Professional Services
- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:
 - Special Item Number 132-50 - Training Courses

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

- (e) **Personnel:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) **Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) **Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) **Government-Furnished Property:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) **Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) **Overtime:** For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public

building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

www.pointoneinc.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
- (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.


(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)



**TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SPECIAL
ITEM NUMBER 132-32), AND PERPETUAL SOFTWARE LICENSES
(SPECIAL ITEM NUMBER 132-33)**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

Meridio

LIMITED WARRANTY. Other than in the event that the cover page of the written Agreement states that the Product is provided for evaluation purposes, Meridio warrants that: (a) the Product will perform substantially in accordance with the accompanying materials for a period of ninety (90) days from the date of your purchase of the Product; and (b) the media on which the Product is located (if any) ("Media") will be free from defects in materials and workmanship under normal use for a period of ninety (90) days. Meridio shall have no liability under these warranties if the Media or the Product fails to operate in accordance with the warranties as a result of any modification, variation or addition to the Product not performed by Meridio or caused by accident, abuse, or incorrect use of the Product or the Media, including use of the Product with equipment or other software which is incompatible. If an implied warranty or condition is created by your jurisdiction and local law prohibits disclaimer of it, you also have an implied warranty or condition, **BUT ONLY AS TO DEFECTS DISCOVERED DURING THE PERIOD OF THIS LIMITED WARRANTY (NINETY DAYS). AS TO ANY DEFECTS DISCOVERED AFTER THE NINETY (90) DAY PERIOD, THERE IS NO WARRANTY OR CONDITION OF ANY KIND.** Some jurisdictions do not allow limitations on how long an implied warranty or condition lasts, so the above limitation may not apply to you. Any supplements or updates to the Product, including without limitation, any service releases or hot fixes provided to you after the expiration of the ninety day Limited Warranty period are not covered by any warranty or condition, express, implied or statutory.

LIMITATION ON REMEDIES; NO CONSEQUENTIAL OR OTHER DAMAGES. Your exclusive remedy for any breach of this Limited Warranty is as set forth below. Except for any refund elected by Meridio, **YOU ARE NOT ENTITLED TO ANY DAMAGES, INCLUDING BUT NOT LIMITED TO CONSEQUENTIAL DAMAGES,** if the Product does not meet Meridio's Limited Warranty, and, to the maximum extent allowed by applicable law, even if any remedy fails of its essential purpose. The terms of Section 20 below ("Exclusion of Incidental, Consequential and Certain Other Damages") are also incorporated into this Limited Warranty. Some jurisdictions do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to you. This Limited Warranty gives you specific legal rights. You may have others which vary from jurisdiction to jurisdiction. **YOUR EXCLUSIVE REMEDY.** Meridio's and its suppliers' entire liability and your exclusive remedy shall be, at Meridio's option from time to time exercised subject to applicable law either, (a) return of the price paid (if any) for the Product, or (b) repair or replacement of the Product, that does not meet this Limited Warranty and that is returned to Meridio. You will receive the remedy elected by Meridio without charge, except that you are responsible for any expenses you may incur (e.g. cost of shipping the Product to Meridio if required). Any replacement Product will be warranted for the remainder of the original warranty period or thirty (30) days, whichever is longer. To exercise your remedy, contact: (i) if you acquired the Product in the United States or Canada, Meridio Inc, 890 Winter Street, Waltham, Massachusetts; or (ii) if you acquired this Product in any other jurisdiction, Meridio Limited, The Innovation Centre, Northern Ireland Science Park, Queen's Road, Queen's Island, Belfast BT3 9DT; or (iii) your local sales office.

DISCLAIMER OF WARRANTIES. The Limited Warranty that appears above is the only express warranty made to you and is provided in lieu of any other express warranties (if any) created by any advertising, documentation, packaging or other communications. Except for the Limited Warranty (which for the avoidance of doubt does not apply in the event

that the cover page of the written Agreement states that the Product is provided for evaluation purposes) and to the maximum extent permitted by applicable law, Meridio and its suppliers provide the Product AS IS AND WITH ALL FAULTS, and hereby disclaims to the maximum extent permitted by applicable law all other warranties and conditions, whether express, implied or statutory, including, but not limited to, any (if any) implied warranties, duties or conditions of merchantability, of fitness for a particular purpose, of reliability or availability, of accuracy or completeness of responses, of results, of workmanlike effort, of lack of viruses, and of lack of negligence, all with regard to the Product, and the provision of or failure to provide support or other services, information, software, and related content through the Product or otherwise arising out of the use of the Product. ALSO THERE IS NO WARRANTY OR CONDITION OF TITLE, OF QUIET ENJOYMENT, QUIET POSSESSION, CORRESPONDENCE TO DESCRIPTION OR NON-INFRINGEMENT WITH REGARD TO THE SOFTWARE. There is no warranty that the functions contained in the Product will meet your requirements or that the operation of the Product will be uninterrupted or error free. You assume all liability for the selection of the Product to achieve the intended results and for the installation, use and results obtained by it.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

IDV Solutions

IDV represents to Client that, provided the Software is installed and operated in the Certified Environment: (1) during the Warranty Period (ninety days following execution of the license agreement or shipment of the software, whichever comes sooner), the Software shall operate without any material errors; and (2) upon notification to IDV during the Warranty Period of any material errors, IDV will, at no cost to Client, use its best reasonable efforts to correct such material errors which are reproducible and verifiable by IDV.

In the event that Client notifies IDV of an material error during the Warranty Period, IDV's sole liability and Client's sole remedy, will e IDV's use of reasonable efforts to correct such material errors within 90 days of being notified of an error. If IDV is unable to correct a material error within 90 day peior, it shall refund the license fees that have been paid. Upon refund, the license to the Software shall terminate and Client shall return all copies to IDV or confirm that they were destroyed.

THE WARRANTY SET FORTH HEREIN IS A LIMITED WARRANTY AND IT IS THE ONLY WARRANTY MADE BY IDV. IDV ESPRESSLY DISCLAIMS, AND CLIENT HEREBY EXPRESSLY WAIVES, ALL OTHER WARRANTIES EXPRESS OR IMPLIED, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. IDV DOES NOT WARRANT THAT THE SOFTWARE WILL MEET CLIENT'S REQUIREMENTS OR THAT THE OPERATION OF THE SOFTWARE WILL BE UNINTERRUPTED OR ERROR-FREE, OR THAT ERRORS IN THE SOFTWARE WILL BE CORRECTED. IDV'S LIMITED WARRANTY IS IN LIEU OF ALL LIABILITIES OR OBLIGATIONS OF IDV FOR DAMAGES ARISING OUT OF OR IN CONNECTION WITH THE INSTALLATION, USE OR PERFORMANCE OF THE SOFTWARE. THE PARTIES AGREE THAT THE FAILURE OF THE SOFTWARE TO PERFORM IN ACCORDANCE WITH THE SPECIFICATIONS SHALL NOT BE CONSIDERED A FAILURE OF THE ESSENTIAL PURPOSE OF THE REMEDIES CONTAINED HEREIN. EXCEPT FOR THE ABOVE LIMITED WARRANTY, THE ENTIRE RISK OF THE QUALITY AND PERFORMANCE OF THE SOFTWARE IS WITH CLIENT.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number _____ for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from _____ to _____.

Meridio: 1-888-MERIDIO from 8 am to 8 pm EST

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 1-888-MERIDIO for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 8 am to 8 pm EST.

Active Navigation: 1-888-752-2848 from 8AM EST to 6PM EST excluding weekends and holidays.
www.activenavigation.com.

4. SOFTWARE MAINTENANCE

a. Software maintenance as it is defined: (select software maintenance type) :

 X 1. Software Maintenance as a Product (SIN 132-32 or SIN 132-33)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

Meridio

These Support Services Terms describe the support you will receive from Meridio for the Products you have licensed from Meridio. Please note that Meridio provides Tier 2 Support; Your reseller (or other agreed third party) or your IT department will provide Tier 1 Support.

1. Definitions

“End User” means you, the end user to whom Meridio has licensed the Products.

“Emergency Patch“ means an unscheduled release that provides a fix to address a specific Issue discovered in a Supported Release of the Product.

“EULA“ means the end user license agreement governing the use of Products by the End User.

“Issue” means either (1) a functional impairment in the Product which causes it not to conform materially to the documentation/specifications for the Product; or (2) a request from the End User for information about the features or operation of the Product.

“Level 1 Priority”: means an Issue where the End User business process and system functionality are critically affected.

“Level 2 Priority”: means an Issue where the End User business process and system functionality are seriously affected; system and/or data is exposed to potential loss or interruption.

“Level 3 Priority”: means an Issue where the End User business process and system functionality are moderately affected; system and/or data is not at risk.

“Level 4 Priority”: means an Issue where the End User business process and system functionality are marginally affected or unaffected; system and/or data is not at risk.

“Products“ means the Meridio document and records management software products purchased by the End User (and any Updates that may be made available by Meridio) as specified on the cover of the written EULA.

“Service Release“ means a scheduled release that provides one or more fixes for Issues in a Supported Release of the Product.

“Support Hours“ means the support hours for which the End User has purchased Support Services as specified on the cover page of the written EULA.

“Support Services“ means Product support and maintenance services provided by Meridio under Meridio’s maintenance and support policies in effect on the date when the Support Services are ordered, as detailed herein.

“Supported Platform” means the hardware and software platforms on which, and the third party software in relation to which, the Product is supported, a list of which is available at:

www.meridio.com/support/policies.

“Supported Release“ means the supported versions of the Product, a list of which is available at:

www.meridio.com/support/policies.

“Tier 1 Support“ means the provision of initial support and maintenance services by the End User (and/or the End User’s Authorized Support Provider) through a help desk which:

- (a) logs calls;
- (b) resolves support items;
- (c) collects basic information such as Product error codes, issue details, effect, actions taken by the end user;
- (d) performs simple diagnostics and applies published remedial action;
- (e) distributes Service Releases and Emergency Patches to end users;
- (f) escalates support items to Tier 2 Support where deemed necessary by Meridio; and
- (g) serves as the primary point of contact between the End User and Tier 2 Support.

“Tier 2 Support“ means the provision of specialist support skills by Meridio including resolving Issues that have been escalated from Tier 1 Support and issuing Service Releases and Emergency Patches.

“Updates“ means new versions of and service releases to the Products made available by Meridio to the End User.

2. Performance of the Support Services

2.1 During the term for which the End User has purchased Meridio support services for the Product, subject to Clauses 2.2 and 2.3, Meridio will provide the End User (either directly or through the End User’s Authorized Support Provider) with Tier 2 Support during Support Hours for Products licensed to the End User and shall use its reasonable endeavors to address Issues within the time-scales set out herein in accordance with the terms and conditions contained herein.

2.2 The End User, and not Meridio, shall be solely responsible for Tier 1 Support.

2.3 Meridio shall provide Support Services to the End User subject to the payment of all fees and charges payable by the End User.

2.4 Meridio shall:

- (a) perform the Support Services in a timely and professional manner in accordance with its obligations contained herein;
- (b) conform to standards generally observed in the industry for similar support services; and
- (c) carry out the Support Services with reasonable care and skill using appropriately qualified and experienced personnel.

2.5 Meridio shall not be obliged to perform Support Services for:

- (a) altered, damaged, or modified Products (where Meridio does not make the modification or approve the modification in writing); or
- (b) products that are not a Supported Release or for which the End User does not have a current support and maintenance contract; or
- (c) Issues caused by incorrect use of the Products or operator error; or
- (d) Issues caused by failure to implement Meridio-provided recommendations for or solutions to Issues; or
- (e) products installed other than on a Supported Platform or defects or errors caused by the use of the Products on or with equipment or programs or applications or products not supplied by Meridio or approved in writing by it; or
- (f) third party software not licensed through or supported by Meridio; or
- (g) defects or errors caused by any fault or error in the equipment, programs, applications or products used in conjunction with the Products.

2.6 If Meridio determines that a problem is caused by one or more of the excluded factors set out in Clause 2.5, Meridio may charge the End User (at Meridio’s then current charges) for all reasonable costs plus applicable taxes and expenses incurred by Meridio in the course of or in consequence of such investigation.

- 2.7 If the End User (or the End User's Authorized Support Provider, if applicable) requests Support Services outside of Support Hours, Meridio shall invoice the End User at Meridio's then current charges for extended support provision.
- 2.8 For the avoidance of doubt, nothing in this Clause shall impose any obligation on Meridio to provide Support Services for any of the exclusions set out in Clause 2.5 or outside of the Support Hours pursuant to Clause 2.7.
- 2.9 Unless otherwise agreed by the Parties, Support Services will be provided from Meridio's premises.
- 2.10 Meridio shall be entitled to use subcontractors of its own choice in order to perform the Support Services or carry out any of its obligations or duties contained herein.

3. RESPONSE TIMES

- 3.1 Issues will be addressed in accordance with the assigned Priority Level.
- (a) Level 1 Priority: Meridio will attempt to acknowledge Level 1 Priority calls within four (4) working hours from the time that the call is logged with Meridio and to begin correcting the Issue or identifying a satisfactory workaround. Meridio may issue an Emergency Patch if it believes such action necessary.
- (b) Level 2 Priority: Meridio will attempt to acknowledge Level 2 Priority calls within eight (8) working hours from the time that the call is logged with Meridio and to begin correcting the Issue or identifying a satisfactory workaround. Meridio may issue an Emergency Patch if it believes such action necessary.
- (c) Level 3 Priority: Meridio will attempt to acknowledge Level 3 Priority calls within two (2) working days from the time that the call is logged with Meridio. Meridio may, in its sole discretion, defer resolution of Level 3 Priority incidents until the next Service Release.
- (d) Level 4 Priority: Meridio will attempt to acknowledge Priority Level 4 calls within ten (10) working days from the time that the call is logged with Meridio. Meridio may, in its sole discretion, defer resolution of Level 4 Priority incidents until the next Service Release.
- 3.2 Support Services and resolution of Issues will be provided only within Support Hours and the response times specified in Clause 3.1 above relate only to Support Hours. Special logging procedures (as notified by Meridio to the End User or the End User's Authorized Support Provider from time to time) may apply to Level 1 Priority and Level 2 Priority calls logged by the End User (or the End User's Authorized Support Provider as applicable) on a Saturday or Sunday.

4. The End User's Support Service Obligations

- 4.1 The End User and/or the End User's Authorized Support Provider shall provide co-operation and assistance to Meridio in Meridio's efforts to provide Tier 2 Support including but not limited to:
- (a) a reasonable and timely response to Meridio's requirements and communications;
- (b) the timely transmittal and release to Meridio of appropriate and accurate documentation and information;
- (c) the prompt review and analysis of the work performed by Meridio; and
- (d) making facilities and personnel available to assist Meridio when and if reasonably requested.
- 4.2 The End User shall:
- (a) provide Meridio with timely access to such information as it may reasonably request to provide the Support Services and ensure that such information is accurate and complete;
- (b) provide access to the End User's premises and/or facilities as are reasonably necessary for the performance of the Support Services; and
- (c) be responsible for ensuring that any equipment and/or hardware belonging to or furnished by them is properly installed and is sufficient and suitable for its purpose and that any adjustments, which may be required, are carried out expeditiously; and
- (d) ensure that all relevant licenses and permissions are obtained where the provision of the Support Services necessitates Meridio's use of third party software.
- 4.3 The End User (or if applicable the End User's Authorized Support Provider) shall maintain a reasonable number of certified Meridio support engineers. All referrals to and liaison with Meridio in relation to the Support Services will be carried out by the certified support engineers of the End User (or if applicable the End User's Authorized Support Provider).

5. Provision of Updates

Meridio will ship one copy of each improved version of the whole or part of the Product (a "Release") together with any accompanying materials, within fourteen (14) days of the official release date of such Release. Shipment of the Release will be made to the nominated person at the registered delivery location, as notified from time to time to Meridio in writing by the End User.

6. Authorized Support Provider

The End User may at any time appoint a third party support provider to provide Tier 1 Support on their behalf (an "Authorized Support Provider") provided (i) that the End User obtains Meridio's prior written approval in relation to such third party support provider; (ii) the End User procures that such Authorized Support Provider is made aware of and abides by these support terms; and (iii) the End User procures that the Authorized Support Provider maintains a reasonable number of certified Meridio support engineers pursuant to Clause 4.3.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

5. PERIODS OF TERM LICENSES (SIN 132-32)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.

b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.

c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to _____% of all term license payments during the period that the software was under a term license within the ordering activity.

7. TERM LICENSE CESSATION

- a. After a software product has been on a continuous term license for a period of _____ * months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.
- b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-33, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

8. UTILIZATION LIMITATIONS - (132-32, 132-33)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
- (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
 - (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
 - (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
 - (5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - (132-32 AND 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system , or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

Not available.

Notes for Active Navigation Special Item Number 132-32

1. The 12-month term license cost is paid up front and grants client right of use for the 12 month period, as defined in the Active Navigation Software License Agreement, for the current version of the Active Navigation software for the relevant number of employees in any given organization.
2. Client may purchase multiple year term licenses up front if so desired, with a further 5% discount for a 2 year term licence and a 15% discount for a 3 year term licence.
3. Band A is a minimum order number for the unlimited use 12-month term license
4. Client can upgrade to a perpetual license - the licensed 12-month term fee will be discounted against the then current perpetual license cost

Notes for Active Navigation Special Item Number 132-33

1. The software license cost is paid up front and grants a perpetual Enterprise Agreement (EA) license, as defined in the Active Navigation Software License Agreement, for the current version of the Active Navigation software for the relevant number of employees in any given organization.
2. An EA license is defined as unlimited applications within a P&L organization unless explicitly stated otherwise.
3. Support and Maintenance is provided as defined in the Active Navigation Software license agreement first year support and maintenance must be sold with all first year licenses.
4. Band A is a minimum order number for unlimited use, perpetual license.
5. The contract price for Bands F, G, H, and J is computed by taking the maximum user cost per employee in the previous band, and adding the appropriate per-user charge of the number of users in excess of the previous band.
6. For Band A, B, C, D, and E, the full band price applies for any user count in that band.
7. If a customer wishes to increase the number of users for their license, the upgrade price will be calculated by subtracting the initial price paid from the license price for the new total of users from the price list.
8. Maintenance will be 18% per annum of the cumulative List price, for example: 2,200 employees as calculated in Note 5 above, the annual support and maintenance will be $\$201,751 * 18\% = \$36,315.18$

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

9. "NO CHARGE" TRAINING

Not available.

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation 1 – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (May 2001) (Deviation 1 – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in

an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (OCT 2008) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (OCT 2008) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

<i>Labor Category</i>	<i>GSA Rate</i>
SME III/Architect-Official	\$ 304.95
SME II/Architect-Senior	\$ 243.45
SME I/Architect	\$ 202.06
Program Manager	\$ 146.07
Project Manager	\$ 134.07
Sr. Information Technology Systems Analyst	\$ 166.57
Business Information Technology Systems Analyst	\$ 117.88
Information Technology Systems Specialist	\$ 106.81
Principal Information/C2 Systems Engineer	\$ 158.88
Senior Information/C2 Systems Engineer	\$ 82.45
Information/C2 Systems Engineer	\$ 73.04
Information/C2 Systems Associate Engineer	\$ 61.50
Information Technology Management Analyst	\$ 97.38
Information Technology Management Support	\$ 43.56
Administrative Assistant	\$ 30.75

LABOR CATEGORY DESCRIPTIONS

LABOR CATEGORY	LABOR DESCRIPTION	EDUC.	EXPERIENCE
SME 111-- Architect - Official	Works independently with senior officials with the US Government and civilian industry at the architectural level of information system-of-systems integration and engineering. Is able to influence national policy and concepts of operations at senior levels of department and agency heads on issues like the National Information Infrastructure (NII) and the Defense Information Infrastructure (DII). Leads policy and consensus building forums at the Congressional. Four-Star or CEO level.	Advanced Degree Minimum	Former USG official or industry official (company officer) with recognized expertise in IS architectural engineering. 20 years work experience
SME II -- Architect - Senior	Works independently with senior officials with the US Government and civilian industry at the architectural level of information system-of-systems integration and engineering. Is able to influence national policy and concepts of operations at senior levels of department and agency heads on issues like the National Information Infrastructure (NII) and the Defense Information Infrastructure (DII). Leads policy and consensus building forums at senior official, vice president or SES/One-Star level	Advanced Degree Minimum	Recognized expertise in IS architectural engineering. 20 years work experience.
SME I -- Architect	Works independently with senior officials with the US Government and civilian industry at the architectural level of information system-of-systems integration and engineering. Is able to influence national policy and concepts of operations at senior levels of department and agency heads on issues like the National Information Infrastructure (NII) and the Defense Information Infrastructure (DII). Leads policy and consensus building forums at the director or manager levels.	Advanced Degree Minimum	Recognized expertise in IS architectural engineering. 20 years work experience.
Program Manager	Performs day-to-day management of overall contract support operations, possibly involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Demonstrates solid writing and oral communication skills. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities.	BA or BS Degree Minimum	Must have 10 years of program management experience.

Project Manager	Performs day-to-day management of assigned delivery orders projects that involve teams of data processing and other information systems/management professional who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinate the planning and production of all activities associated with assigned delivery order projects. Demonstrates solid writing and oral communication skills.	BA or BS Degree Minimum	Must have 5 years of program management experience.
Senior Information Technology Systems Analyst	Leads in the development and implementation of solutions to meet the business and operational requirements of the customer through Information Technology. Provides leadership and support and serves as a resource to help define specific user requirements, diagnose and resolve problems and identify appropriate solutions. May be under the supervision and direction of a Program or Project Manager, or may work independently.	BA or BS Degree	Must have a minimum of 8 years experience.
Business Information Technology Systems Analyst	Diagnoses and resolves problems. assists in the evaluation, justification and support of new processes and technologies in support of business and operational needs. Works with customers to develop and implement solutions through the use of Information Technology in all systems and by using and integrating most languages. May work under senior supervision or may work independently.	BA or 13S Degree	Must have a minimum of 5 years experience.
Information Technology Systems Specialist	Assists in the evaluation, justification and work/support of new processes and technologies in support of business and operational needs. Works with customers to develop and implement solutions through the use of Information Technology. May work under the supervision of the Information Technology Systems Analyst and/or Program and Project Managers or may work independently.	BA or BS Degree	Must have a minimum of 3 years experience.

I Principal Information/C2 Systems Engineer	Must be capable of applying an Information Technology systems engineering set of disciplines for planning, analysis, design, and construction of information systems on an enterprise wide basis or across major sectors of the enterprise. Develops analytical and computational techniques and methodologies for problem solutions. Must be capable of performing strategic systems planning, information planning, business, and analysis. Performs process and data modeling in support of the planning and analysis efforts using manual and automated tools such as Integrated Computer-Aided Software Engineering tools.	BA or BS Degree	Must have 10 years experience in managing the implementation of information engineering projects and experience in systems analysis, design, and programming.
Senior Information/C2 Systems Engineer	Must be capable of applying business process improvement practices to information systems modernization projects. Applies, as appropriate, activity and data modeling transaction flow analysis, internal control and risk analysis, modern business methods, and performance measurements techniques. Assists in establishing standards for information systems procedures. Develops and applies organization wide information model for use in designing and building integrated, shared software and database management systems.	BA or BS Degree	Must have 8 years experience in managing the implementation of information engineering projects and experience in systems analysis, design, and programming using CASE and methods.
Information/C2 Systems Engineer	Must be capable of applying a business wide set of disciplines for planning, analysis, design, construction, and maintenance of information systems on a business wide basis or across a major sector of the business. Must be capable of performing business strategic systems planning, information planning, and analysis. Performs process and data modeling in support of the planning and analysis efforts using both manual and automated tools, such as I-CASE tools.	BA or BS Degree	Must have years experience in engineering, systems analysis, design, and programming.
Information/C2 Systems Associate Engineer	Must be capable of applying a business wide set of disciplines for planning, analysis, design, construction, and maintenance of information systems on a business wide basis or across a major sector of the business. Must be able to understand the relational value of strategic systems planning, information planning, and analysis.	BA or BS Degree	Must have 2 years of experience in engineering.
Information Technology Management Analyst	Must be able to work well with diverse customers in defining project requirements to customer Information Technology needs within budgetary guidelines. Works with customer to diagnose needs and produce programs to address customer issues. Implements Information Technology Solutions. Must have knowledge of the management needs and technological solutions.	BA or BS Degree	Must have 8 years of experience.

Information Technology Management Support	Analyzed existing and potential Information Technology related products and services as they relate to prospective customers and markets. Collates information into meaningful reports and presentation materials. Maintains any technical information in a system library.	High School Diploma or Associates Degree in Business or Related Field	A minimum of 1 year of work experience in a business environment.
Administrative Assistant	Must be proficient in MAC or Windows based PCs. Must be capable of preparing briefing materials in PowerPoint, Excel, and/or Word formats. Must have conversant knowledge of the Information Technologies field. This category will be used to support the professional categories on Information Technology contracts.	High School Diploma or Associates Degree in Business or Related Field	A minimum of 1 year of work experience in a business environment.



**TERMS AND CONDITIONS APPLICABLE TO
WIRELESS SERVICES
(SPECIAL ITEM NUMBER 132-53)**

1. ACCEPTANCE TESTING

Not Applicable

The Contractor shall provide acceptance test plans and procedures for ordering activity approval. The Contractor shall perform acceptance testing of the systems for ordering activity approval in accordance with the approved test procedures.

2. EQUIPMENT

The Contractor shall make available cellular voice and data devices. The cellular devices offered shall be compatible with the cellular access standards employed within the geographical scope of contract.

The Contractor shall provide programming of any cellular telephone device, including Contractor-provided and ordering activity-furnished devices, that conforms to the cellular service furnished by the Contractor.

3. WARRANTY

The Contractor shall provide a warranty covering each Contractor-provided device. The minimum duration of the warranty shall be the duration of the manufacturer's commercial warranty for the item listed below:

Not Applicable

The warranty shall commence upon the later of the following:

- a. Activation of the user's service
- b. Installation/delivery of the equipment

The Contractor, by repair or replacement of the defective item, shall complete all warranty services within five working days of notification of the defect. Warranty service shall be deemed complete when the user has possession of the repaired or replaced item. If the Contractor renders warranty service by replacement, the user shall return the defective item(s) to the Contractor as soon as possible but not later than ten (10) working days after notification.

4. MANAGEMENT AND OPERATIONS PRICING

The Offeror shall provide management and operations pricing on a uniform basis. All management and operations requirements for which pricing elements are not specified shall be provided as part of the basis service.

5. TRAINING

The Contractor shall provide normal commercial installation, operation, maintenance, and engineering interface training on the system. If there is a separate charge, indicate below:

Not Applicable

6. MONTHLY REPORTS

In accordance with commercial practices, the Contractor may furnish the ordering activity/User with a monthly summary ordering activity report.

7. WIRELESS SERVICE PLAN

(a) Describe the wireless service plan and eligibility requirements. Include, but not limited to, service area, monthly service charge, minutes included, etc.

Not Applicable. Usage is charged per minute (or text message) as used.

(b) Describe charges, if any, for additional minutes, domestic wireless long distance, roaming, nights and weekends, etc.

Usage is charged per minute (or text message) as used. Please See pricelist for these rates.

(c) Describe corporate volume discounts and eligibility requirements.

Not Applicable

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

Point One provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact **Don W. Rakestraw, CEO, 703-414-5440, drakestraw@pointoneinc.com, fax: 703-414-5447.**

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

MERIDIO PRICING

SIN	Part Number	Product Description	GSA Price	Warranty
132-33	05ML0004	Meridio Server License for Microsoft Windows Server	\$31,752.83	90 days
132-33	05ML0500	Meridio Remote Content Server License for Microsoft Windows Server	\$4,318.26	90 days
132-33	05ML0200	Meridio Client Access License	\$239.14	90 days
132-33	05ML0300	Meridio Internet Access License	\$19,928.55	90 days
132-33	05ML0015	Meridio Developer License	\$1,594.28	90 days
132-33	05ML0016	Meridio Archive Link for SAP	\$13,285.70	90 days
132-33	05MS0004	Business Hours Product Support and Maintenance on product code 05ML0004	\$6,350.57	N/A
132-33	05MS0500	Business Hours Product Support and Maintenance on product code 05ML0500	\$863.97	N/A
132-33	05MS0200	Business Hours Product Support and Maintenance on product code 05ML0200	\$47.51	N/A
132-33	05MS0300	Business Hours Product Support and Maintenance on product code 05ML0300	\$3,985.71	N/A
132-33	05MS0015	Business Hours Product Support and Maintenance on product code 05ML0015	\$318.86	N/A
132-33	05MS0016	Business Hours Product Support and Maintenance on product code 05ML0016	\$2,657.14	N/A

132-33	05ML1011	Perpetual Enterprise Agreement for Meridio EDRM. Band A (250 - 2,399 users)	\$277.79	90 days
132-33	05ML1012	Perpetual Enterprise Agreement for Meridio EDRM. Band B (2,400 - 5,999 users)	\$159.43	90 days
132-33	05ML1013	Perpetual Enterprise Agreement for Meridio EDRM. Band C (6,000 - 14,999 users)	\$146.55	90 days
132-33	05ML1014	Perpetual Enterprise Agreement for Meridio EDRM. Band D (15,000 - 24,999 users)	\$130.44	90 days
132-33	05ML1015	Perpetual Enterprise Agreement for Meridio EDRM. Band E (25,000 - 49,999 users)	\$119.97	90 days
132-33	05ML1016	Perpetual Enterprise Agreement for Meridio EDRM. Band F (50,000 - 74,999 users)	\$108.70	90 days
132-33	05ML1017	Perpetual Enterprise Agreement for Meridio EDRM. Band G (75,000 - 99,999 users)	\$98.23	90 days
132-33	05MS1011	Business Hours Product Support and Maintenance on product code 05ML1011	\$55.56	N/A
132-33	05MS1012	Business Hours Product Support and Maintenance on product code 05ML1012	\$32.21	N/A
132-33	05MS1013	Business Hours Product Support and Maintenance on product code 05ML1013	\$28.99	N/A
132-33	05MS1014	Business Hours Product Support and Maintenance on product code 05ML1014	\$26.57	N/A
132-33	05MS1015	Business Hours Product Support and Maintenance on product code 05ML1015	\$24.16	N/A
132-33	05MS1016	Business Hours Product Support and Maintenance on product code 05ML1016	\$20.94	N/A

132-33	05MS1017	Business Hours Product Support and Maintenance on product code 05ML1017	\$20.13	90 days
132-32	O5ML1111a	3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band A (250 - 2,399 users)	\$127.22	N/A
132-32	O5ML1111b	Extension to 3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band A (250 - 2,399 users)	\$63.61	90 days
132-33	O5ML1111c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 5. Band A (250 - 2,399 users)	\$32.21	N/A
132-32	O5ML1112a	3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band B (2,400 - 5,999)	\$74.08	N/A
132-32	O5ML1112b	Extension to 3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band B (2,400 - 5,999)	\$37.04	90 days
132-33	O5ML1112c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 5. Band B (2,400 - 5,999)	\$18.52	N/A
132-32	O5ML1113a	3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band C (6,000 - 14,999)	\$67.64	N/A
132-32	O5ML1113b	Extension to 3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band C (6,000 - 14,999)	\$33.01	90 days
132-33	O5ML1113c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 5. Band C (6,000 - 14,999)	\$16.10	N/A
132-32	O5ML1114a	3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band D (15,000 - 24,999)	\$59.58	N/A
132-32	O5ML1114b	Extension to 3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band D (15,000 - 24,999)	\$28.99	90 days
132-33	O5ML1114c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 5. Band D (15,000 - 24,999)	\$14.49	N/A

132-32	O5ML1115a	3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band E (25,000 - 49,999)	\$54.75	N/A
132-32	O5ML1115b	Extension to 3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band E (25,000 - 49,999)	\$26.57	90 days
132-33	O5ML1115c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 5. Band E (25,000 - 49,999)	\$13.69	N/A
132-32	O5ML1116a	3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band F (50,000 - 74,999)	\$49.12	N/A
132-32	O5ML1116b	Extension to 3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance.. Band F (50,000 - 74,999)	\$24.16	90 days
132-33	O5ML1116c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 5. Band F (50,000 - 74,999)	\$12.08	N/A
132-32	O5ML1117a	3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band G (75,000 - 99,999)	\$45.09	N/A
132-32	O5ML1117b	Extension to 3 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band G (75,000 - 99,999)	\$22.55	90 days
132-33	O5ML1117c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 5. Band G (75,000 - 99,999)	\$10.47	N/A
132-32	O5ML1211a	5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band A (250 - 2,399 users)	\$107.90	N/A
132-32	O5ML1211b	Extension to 5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band A (250 - 2,399 users)	\$53.14	90 days
132-33	O5ML1211c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 7. Band A (250 - 2,399 users)	\$26.57	N/A
132-32	O5ML1212a	5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band B (2,400 - 5,999)	\$61.19	N/A

132-32	O5ML1212b	Extension to 5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band B (2,400 - 5,999)	\$30.60	90 days
132-33	O5ML1212c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 7. Band B (2,400 - 5,999)	\$14.49	N/A
132-32	O5ML1213a	5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band C (6,000 - 14,999)	\$55.56	N/A
132-32	O5ML1213b	Extension to 5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band C (6,000 - 14,999)	\$28.18	90 days
132-33	O5ML1213c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 7. Band C (6,000 - 14,999)	\$13.69	N/A
132-32	O5ML1214a	5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band D (15,000 - 24,999)	\$49.12	N/A
132-32	O5ML1214b	Extension to 5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band D (15,000 - 24,999)	\$24.16	90 days
132-33	O5ML1214c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 7. Band D (15,000 - 24,999)	\$12.08	N/A
132-32	O5ML1215a	5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band E (25,000 - 49,999)	\$45.09	N/A
132-32	O5ML1215b	Extension to 5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band E (25,000 - 49,999)	\$22.55	90 days
132-33	O5ML1215c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 7. Band E (25,000 - 49,999)	\$10.47	N/A
132-32	O5ML1216a	5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band F (50,000 - 74,999)	\$41.06	N/A
132-32	O5ML1216b	Extension to 5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance.. Band F (50,000 - 74,999)	\$20.13	N/A

132-33	O5ML1216c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 7. Band F (50,000 - 74,999)	\$9.66	N/A
132-32	O5ML1217a	5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band G (75,000 - 99,999)	\$38.65	N/A
132-32	O5ML1217b	Extension to 5 Yr EA Subscription for Meridio EDRM - annual charge including Business Hours Product Support and Maintenance. Band G (75,000 - 99,999)	\$18.52	N/A
132-33	O5ML1217c	Conversion to Perpetual Enterprise Subscription Agreement for Meridio EDRM - single payment at end of year 7. Band G (75,000 - 99,999)	\$9.66	N/A
132-50	O5MT0001	Meridio Product Overview	\$2,344.72	N/A
132-50	O5MT0002	Document Management for Systems Administrators	\$938.05	N/A
132-50	O5MT0003	Document Management for Systems Administrators (Train-the-Trainer format)	\$6,252.33	N/A
132-50	O5MT0004	Document and Records Management for Systems Administrators	\$938.05	N/A
132-50	O5MT0005	Document and Records Management for Systems Administrators (Train-the-Trainer format)	\$6,252.33	N/A
132-50	O5MT0006	Records Management for Records Managers	\$938.05	N/A
132-50	O5MT0007	Records Management for Records Managers (Train-the-Trainer format)	\$6,252.33	N/A
132-50	O5MT0008	Document Management for End Users (Train-the-Trainer format)	\$6,252.33	N/A
132-50	O5MT0009	Document and Records Management for End Users (Train-the-Trainer format)	\$6,252.33	N/A

132-50	O5MT0010	Introduction to Application Development	\$468.62	N/A
132-50	O5MT0011	Advanced Application Development for Document Management	\$938.05	N/A
132-50	O5MT0012	Application Development for Records Management	\$938.05	N/A
132-50	O5MT0013	Document Management Help Desk	\$938.05	N/A
132-50	O5MT0014	Document and Records Management Help Desk	\$468.62	N/A
132-50	O5MT0015	Advanced modules	\$468.62	N/A

IDV SOLUTIONS PRICING

<u>SIN</u>	<u>Product Number</u>	<u>Description</u>	<u>GSA w/IFF</u>
	-	IDV Software Term Licenses	
132-32	IDV-L-VFS-0100	Visual Fusion Standard-Visual Fusion Standard is a visual composite application platform that integrates enterprise information with location services via the web. The business data is then displayed as interactive features in a map view. It provides enterprises and government organizations the ability to leverage their existing data investments to multiply the insight derived from their information. Included in the VF Standard package is Leverage WSS 3.0, 8 hours of remote install support, 8 hours of general support and 1 day of training from 1 trainer at IDV. Per Server Price for a one year term.	\$22,608.30
132-32	IDV-L-VFE-0200	Visual Fusion Enterprise-Visual Fusion Enterprise is a visual composite application platform that integrates enterprise information with location services via the web. The business data is then displayed as interactive features in a map view. It provides enterprises and government organizations the ability to leverage their existing data investments to multiply the insight derived from their information. Included in the VF Enterprise package is Leverage MOSS 2007, SQL Server Connector, ability to add other connectors, 8 hours of remote install support, 8 hours of general support and 2 days of training from 1 trainer at IDV. Per Server Price for a one year term.	\$41,448.55
132-32	IDV-L-VFVS-0300	Visual Fusion Tile Server™ -Visual Fusion Tile Server™ (VFVS) offers enhanced functionality and capabilities for web-based mapping within a Microsoft technology stack. VFVS takes advantage of advances in map tiling and caching, providing a way for organizations to serve up imagery and other web mapping services (WMS) with greater speed and performance. VFVS serves up map tiles compatible with Virtual Earth 2D and 3D map controls, and also caches the tiles, enabling map access while offline or in a disconnected environment. In addition, using the Virtual Earth 3D control, VFVS tiles can be draped in 3D to produce stunning visuals of enterprise data. Per server Price for a one year term.	\$ 9,420.13
132-32	IDV-L-SW-0400	Spatialwiki-SpatialWiki is a Silverlight map viewer for Virtual Earth which empowers an organization to quickly and easily create, update, and leverage spatial drawings and content. Drawings can be saved to a SharePoint Library or SQL Data Services (SDS) and then integrated with the Visual Fusion Suite composite application platform. Per Server Price for a one year term.	\$ 9,420.13
132-32	IDV-L-VFCRM-0500	Visual Fusion for Microsoft CRM. Platform Fee-Visual Fusion for Microsoft CRM is a Dynamics CRM solution which integrates CRM entity content with SQL Server data and location services via the web. The data is displayed as interactive features in a map view. It provides enterprises and government organizations the ability to visualize their CRM data in the context of location and other enterprise and web services content to multiply the insight derived from their information. One time platform fee plus per user yearly price (IDV-L-VFCRM-0510).	\$ 3,532.55
132-32	IDV-L-VFCRM-0510	Visual Fusion for Microsoft CRM. Per user fee-Visual Fusion for Microsoft CRM is a Dynamics CRM solution which integrates CRM entity content with SQL Server data and location services via the web. The data is displayed as interactive features in a map view. It provides enterprises and government organizations the ability to visualize their CRM data in the context of location and other enterprise and cloud-based content to multiply the insight derived from their information. Per user yearly price. 50 person Minimum	\$ 90.52
		Connector Licenses	

132-32	IDV-C-SQL-0100	SQL Server Data Connector-For VF Standard (SQL Server Data Connector comes with VF Enterprise at no charge). One-year term.	\$ 9,420.13
132-32	IDV-C-ORA-0200	Oracle DB Data Connector-For VF Enterprise Only. One-year term.	\$ 9,420.13
132-32	IDV-C-ARC-0300	ArcSDE Data Connector-For VF Enterprise Only. One-year term.	\$ 9,420.13
132-32	IDV-C-BDC-0400	Business Data Catalog Connector-For VF Enterprise Only. BDC Connector is available with VFS 3.0. One-year term.	\$ 9,420.13
132-32	IDV-C-CRM-0500	IDV Microsoft CRM Connector-For VF Enterprise Only. One-year term.	\$ 9,420.13
132-32	IDV-C-OSI-PiAF-0600	OSI Pi/AF Data Connector-For VF Enterprise Only. OSI Pi/AF Connector is available with VFS 3.1. One-year term.	\$ 9,420.13
132-32	IDV-C-OSI-RtWeb-0700	OSI RtWeb Data Connector-For VF Enterprise Only. OSI RtWeb Connector is available with VFS 3.1. One-year term.	\$ 9,420.13
		Evaluation Licenses	
132-32	IDV-EL-VFS-0100	Evaluation License for Visual Fusion Standard-See Description for Visual Fusion Standard. This requires a Evaluation Software License Agreement to be signed. License provides for a 90 day usage term and eight hours of software support services.	\$ 2,355.03
132-32	IDV-EL-VFE-0200	Evaluation License for Visual Fusion Enterprise-See Description for Visual Fusion Standard. This requires a Evaluation Software License Agreement to be signed. License provides for a 90 day usage term and eight hours of software support services.	\$ 2,355.03
132-32	IDV-EL-VFTS-0300	Evaluation License for Visual Fusion Tile Server-See Description for Visual Fusion Standard. This requires a Evaluation Software License Agreement to be signed. License provides for a 90 day usage term and eight hours of software support services.	\$ 2,355.03
132-32	IDV-EL-SW-0400	Evaluation License for Spatialwiki-See Description for Visual Fusion Standard. This requires a Evaluation Software License Agreement to be signed. License provides for a 90 day usage term and eight hours of software support services.	\$ 2,355.03
132-32	IDV-EL-VFCRM-0500	Evaluation License for Visual Fusion CRM-See Description for Visual Fusion Standard. This requires a Evaluation Software License Agreement to be signed. License provides for a 90 day usage term and eight hours of software support services.	\$ 2,355.03
		Renewal Licenses	
132-32	IDV-RL-VFS-0100	Renewal License for Visual Fusion Standard-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 5,652.08
132-32	IDV-RL-VFE-0200	Renewal License for Visual Fusion Enterprise-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$10,362.14
132-32	IDV-RL-VFTS-0300	Renewal License for Visual Fusion Tile Server-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 2,355.03
132-32	IDV-RL-SW-0400	Renewal License for Spatialwiki-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 2,355.03
132-32	IDV-RL-VFCRM-0500	Renewal License for Visual Fusion for CRM - Platform-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 883.14
132-32	IDV-RL-VFCRM-0510	Renewal License for Visual Fusion for CRM End User Licenses-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 22.63
132-32	IDV-RL-SQL-0600	Renewal License for the SQL Server DB Connector-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 2,355.03

132-32	IDV-RL-ORA-0700	Renewal License for the Oracle DB Connector-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 2,355.03
132-32	IDV-RL-ARC-0800	Renewal License for ESRI ArcSDE Server Connector-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 2,355.03
132-32	IDV-RL-BDC-0900	Renewal License for the Microsoft Business Data Catalog Connector-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 2,355.03
132-32	IDV-RL-CRM-1000	Renewal License for CRM Connector-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 2,355.03
132-32	IDV-RL-OSI-PiAF-1100	Renewal License for the OSI PiAF Connector-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 2,355.03
132-32	IDV-RL-OSI-RtWeb-1200	Renewal License for OSI RtWeb Connector-Renewal Licenses are 25% of Initial License price for a one year term. This includes upgrades & patches.	\$ 2,355.03
		IDV Maintenance as a Product	
132-32	IDV-RS-8-0100	Installation Support-Support given remotely from IDV HQ (1 day, 8 hours max)	\$ 1,884.03
132-32	IDV-CS-8-0200	Installation Support-Support given at client site (1 day, 8 hours max) plus travel expenses. Travel expenses are additional.	\$ 3,768.05
132-32	IDV-GS-20-0300	General Support-Support given remotely from IDV HQ (20 hour block of support time)	\$ 3,391.25
		IDV Training	
132-50	IDV-HQT-0100	Training-2 Days of Training at IDV HQ (for up to 2 individuals). IDV reserves the right to cancel if less than 4 people total attend.	\$ 1,884.03
132-50	IDV-HQT-200	Training-3 Days of Training at IDV HQ (for up to 2 individuals). IDV reserves the right to cancel if less than 4 people total attend.	\$ 2,826.04
132-50	IDV-CST-0300	Training-2 Days of Training at client site (for up to 6 individuals) plus travel expenses. Travel expenses are additional.	\$16,485.22
132-50	IDV-AT-0400	Additional Training-Additional Training at client site (price is per day)	\$ 4,710.06

AIIM PRICING

SIN	Part Number	Product Description	GSA PRICE
132-50	EV001	Enterprise Content Management Certificate Program (ECM) - Online Course Single Course	\$63.47
132-50	EV002	Enterprise Content Management Certificate Program (ECM) - Online Complete Practitioner Package	\$634.73
132-50	EV003	Enterprise Content Management Certificate Program (ECM) - Online Complete Specialist Package	\$634.73
132-50	EV004	Enterprise Content Management Certificate Program (ECM) - Classroom 2-day Practitioner or Specialist Classes	\$981.71
132-50	EV005	Enterprise Content Management Certificate Program (ECM) - Classroom Master Class	\$2,521.97
132-50	EV006	Enterprise Content Management Certificate Program (ECM) - Classroom Master Prep Workshop	\$981.71
132-50	EV007	Electronic Records Management Certificate Program (ERM) - Online Single Course	\$63.47
132-50	EV008	Electronic Records Management Certificate Program (ERM) - Online Complete Practitioner Package	\$634.73
132-50	EV009	Electronic Records Management Certificate Program (ERM) - Online Complete Specialist Package	\$634.73
132-50	EV010	Electronic Records Management Certificate Program (ERM) - Classroom 2-day Practitioner or Specialist Classes	\$981.71
132-50	EV011	Electronic Records Management Certificate Program (ERM) - Classroom 2-day Master Class	\$2,521.97
132-50	EV012	Electronic Records Management Certificate Program (ERM) - Classroom 2-day Master Prep Workshop	\$981.71
132-50	EV013	Business Process Management Certificate Program (BPM) - Online Single Course	\$63.47
132-50	EV014	Business Process Management Certificate Program (BPM) - Online Complete Practitioner Package	\$634.73
132-50	EV015	Business Process Management Certificate Program (BPM) - Online Complete Specialist Package	\$634.73

132-50	EV016	Business Process Management Certificate Program (BPM) - Classroom 2-day Practitioner or Specialist Classes	\$981.71
132-50	EV017	Business Process Management Certificate Program (BPM) - Classroom 2-day Master Class	\$2,521.97
132-50	EV018	Business Process Management Certificate Program (BPM) - Classroom 2-day Master Prep Workshop	\$981.71
132-50	EV019	Information Organization & Access Certificate Program (IOA) - Online Single Course	\$63.47
132-50	EV020	Information Organization & Access Certificate Program (IOA) - Online Complete Practitioner Package	\$634.73
132-50	EV021	Information Organization & Access Certificate Program (IOA) - Online Complete Specialist Package	\$634.73
132-50	EV022	Information Organization & Access Certificate Program (IOA) - Classroom 2-day Practitioner or Specialist Classes	\$981.71
132-50	EV023	Information Organization & Access Certificate Program (IOA) - Classroom 2-day Master Class	\$2,521.97
132-50	EV024	Information Organization & Access Certificate Program (IOA) - Classroom 2-day Master Prep Workshop	\$981.71
132-50	EV025	Enterprise 2.0 Certificate Program (E2.0) - Online Single Course	\$63.47
132-50	EV026	Enterprise 2.0 Certificate Program (E2.0) - Online Complete Practitioner Package	\$634.73
132-50	EV027	Enterprise 2.0 Certificate Program (E2.0) - Online Complete Specialist Package	\$634.73
132-50	EV028	Enterprise 2.0 Certificate Program (E2.0) - Classroom 2-day Practitioner or Specialist Classes	\$981.71
132-50	EV029	Enterprise 2.0 Certificate Program (E2.0) - Classroom 2-day Master Class	\$2,521.97
132-50	EV030	Enterprise 2.0 Certificate Program (E2.0) - Classroom 2-day Master Prep Workshop	\$981.71
132-50	EV031	Email Management Certificate Program (EMM) - Online Single Course	\$63.47

132-50	EV032	Email Management Certificate Program (EMM) - Online Complete Practitioner Package	\$634.73
132-50	EV033	Email Management Certificate Program (EMM) - Online Complete Specialist Package	\$634.73
132-50	EV034	Email Management Certificate Program (EMM) - Classroom 2-day Practitioner or Specialist Classes	\$981.71
132-50	EV035	Email Management Certificate Program (EMM) - Classroom 2-day Master Class	\$2,521.97
132-50	EV036	Email Management Certificate Program (EMM) - Classroom 2-day Prep Workshop	\$981.71

SpringCM Pricing

SIN	Part Number	Product Description	GSA Price	Warr	PP
132-32	PRV-OD-0005T0009	Privia On Demand (5 to 9 users)-12 Month Subscription - Per User	\$ 807.69	90 Days	US
132-32	PRV-OD-0010T0019	Privia On Demand (10 to 19 users)-12 Month Subscription - Per User	\$ 769.57	90 Days	US
132-32	PRV-OD-0020T0029	Privia On Demand (20 to 29 users)-12 Month Subscription - Per User	\$ 721.69	90 Days	US
132-32	PRV-OD-0030T0039	Privia On Demand (30 to 39 users)-12 Month Subscription - Per User	\$ 672.93	90 Days	US
132-32	PRV-OD-0040T0049	Privia On Demand (40 to 49 users)-12 Month Subscription - Per User	\$ 625.05	90 Days	US
132-32	PRV-OD-0050T0074	Privia On Demand (50 to 74 users)-12 Month Subscription - Per User	\$ 576.29	90 Days	US
132-32	PRV-OD-0075T0099	Privia On Demand (75 to 99 users)-12 Month Subscription - Per User	\$ 552.35	90 Days	US
132-32	PRV-OD-0100T0199	Privia On Demand (100 to 199 users)-12 Month Subscription - Per User	\$ 527.53	90 Days	US
132-32	PRV-OD-0200T0299	Privia On Demand (200 to 299 users)-12 Month Subscription - Per User	\$ 503.59	90 Days	US
132-32	PRV-OD-0300T0399	Privia On Demand (300 to 399 users)-12 Month Subscription - Per User	\$ 479.65	90 Days	US
132-32	PRV-OD-0400T0499	Privia On Demand (400 to 499 users)-12 Month Subscription - Per User	\$ 454.83	90 Days	US
132-32	PRV-OD-0500T1000	Privia On Demand (500 to 1000 users)-12 Month Subscription - Per User	\$ 430.89	90 Days	US
132-32	PRV-ST-0005T0009	Privia Additional Storage (5 to 9 Gigabytes)-Per GB Additional Storage per Year	\$ 127.67	90 Days	US
132-32	PRV-ST-0010T0024	Privia Additional Storage (10 to 24 Gigabytes)-Per GB Additional Storage per Year	\$ 115.26	90 Days	US
132-32	PRV-ST-0025T0049	Privia Additional Storage (25 to 49 Gigabytes)-Per GB Additional Storage per Year	\$ 104.62	90 Days	US
132-32	PRV-ST-0050T0074	Privia Additional Storage (50 to 74 Gigabytes)-Per GB Additional Storage per Year	\$ 99.30	90 Days	US
132-32	PRV-ST-0075T0099	Privia Additional Storage (75 to 99 Gigabytes)-Per GB Additional Storage per Year	\$ 95.75	90 Days	US
132-32	PRV-ST-0100T0249	Privia Additional Storage (100 to 249 Gigabytes)-Per GB Additional Storage per Year	\$ 89.55	90 Days	US
132-32	PRV-ST-0250T0499	Privia Additional Storage (250 to 499 Gigabytes)-Per GB Additional Storage per Year	\$ 76.25	90 Days	US
132-32	PRV-ST-0500T0999	Privia Additional Storage (500 to 999 Gigabytes)-Per GB Additional Storage per Year	\$ 63.84	90 Days	US
132-32	PRV-ST-1000T2499	Privia Additional Storage (1000 to 2499 Gigabytes)-Per GB Additional Storage per Year	\$ 51.42	90 Days	US
132-32	PRV-ST-2500T2500	Privia Additional Storage (2500 to 2500+ Gigabytes)-Per GB Additional Storage per Year	\$ 38.12	90 Days	US

132-32	PRV-PS-SETUP	Privia Set Up Fee-Per Account	\$ 1,773.20	90 Days	US
132-50	PRV-TC-4HR	Privia Training Class (4 hour Max 10 Students)-Each	\$ 886.60	90 Days	US
132-50	PRV-TC-8HR	Privia Training Class (8 hour Max 10 Students)-Each	\$ 1,773.20	90 Days	US
132-50	PRV-CC-1D	Privia Customized Class (1 Day without computer equipment)-Each	\$ 1,063.92	90 Days	US
132-50	PRV-CC-1DC	Privia Customized Class (1 Day with computer equipment)-Each	\$ 1,773.20	90 Days	US
132-50	PRV-TM	Privia Printed Training Materials (Per Student)-Each	\$ 132.99	90 Days	US
132-32	SCM-FS-A-0005T0009	SpringCM Full Subscriber - Advanced (5 to 9 users)-12 Month Subscription - Per User	\$ 850.25	90 Days	US
132-32	SCM-FS-A-0010T0024	SpringCM Full Subscriber - Advanced (10 to 24 users)-12 Month Subscription - Per User	\$ 765.14	90 Days	US
132-32	SCM-FS-A-0025T0049	SpringCM Full Subscriber - Advanced (25 to 49 users)-12 Month Subscription - Per User	\$ 722.58	90 Days	US
132-32	SCM-FS-A-0050T0074	SpringCM Full Subscriber - Advanced (50 to 74 users)-12 Month Subscription - Per User	\$ 680.91	90 Days	US
132-32	SCM-FS-A-0075T0099	SpringCM Full Subscriber - Advanced (75 to 99 users)-12 Month Subscription - Per User	\$ 638.35	90 Days	US
132-32	SCM-FS-A-0100T0249	SpringCM Full Subscriber - Advanced (100 to 249 users)-12 Month Subscription - Per User	\$ 595.80	90 Days	US
132-32	SCM-FS-A-0250T0499	SpringCM Full Subscriber - Advanced (250 to 499 users)-12 Month Subscription - Per User	\$ 510.68	90 Days	US
132-32	SCM-FS-A-0500T0999	SpringCM Full Subscriber - Advanced (500 to 999 users)-12 Month Subscription - Per User	\$ 425.57	90 Days	US
132-32	SCM-FS-A-1000T2499	SpringCM Full Subscriber - Advanced (1000 to 2499 users)-12 Month Subscription - Per User	\$ 340.45	90 Days	US
132-32	SCM-FS-A-2500T2500	SpringCM Full Subscriber - Advanced (2500 to 2500+ users)-12 Month Subscription - Per User	\$ 255.34	90 Days	US
132-32	SCM-FS-B-0005T0009	SpringCM Full Subscriber - Basic (5 to 9 users)-12 Month Subscription - Per User	\$ 531.07	90 Days	US
132-32	SCM-FS-B-0010T0024	SpringCM Full Subscriber - Basic (10 to 24 users)-12 Month Subscription - Per User	\$ 477.88	90 Days	US
132-32	SCM-FS-B-0025T0049	SpringCM Full Subscriber - Basic (25 to 49 users)-12 Month Subscription - Per User	\$ 451.28	90 Days	US
132-32	SCM-FS-B-0050T0074	SpringCM Full Subscriber - Basic (50 to 74 users)-12 Month Subscription - Per User	\$ 425.57	90 Days	US
132-32	SCM-FS-B-0075T0099	SpringCM Full Subscriber - Basic (75 to 99 users)-12 Month Subscription - Per User	\$ 398.97	90 Days	US
132-32	SCM-FS-B-0100T0249	SpringCM Full Subscriber - Basic (100 to 249 users)-12 Month Subscription - Per User	\$ 372.37	90 Days	US
132-32	SCM-FS-B-0250T0499	SpringCM Full Subscriber - Basic (250 to 499 users)-12 Month Subscription - Per User	\$ 319.18	90 Days	US
132-32	SCM-FS-B-0500T0999	SpringCM Full Subscriber - Basic (500 to 999 users)-12 Month Subscription - Per User	\$ 265.98	90 Days	US
132-32	SCM-FS-B-1000T2499	SpringCM Full Subscriber - Basic (1000 to 2499 users)-12 Month Subscription - Per User	\$ 212.78	90 Days	US
132-32	SCM-FS-B-2500T2500	SpringCM Full Subscriber - Basic (2500 to 2500+ users)-12 Month Subscription - Per User	\$ 159.59	90 Days	US
132-32	SCM-AVM-0005T0009	SpringCM Advanced View and Markup (5 to 9 users)-12 Month Subscription - Per User	\$ 158.70	90 Days	US
132-32	SCM-AVM-0010T0024	SpringCM Advanced View and Markup (10 to 24 users)-12 Month Subscription - Per User	\$ 142.74	90 Days	US

132-32	SCM-AVM-0025T0049	SpringCM Advanced View and Markup (25 to 49 users)-12 Month Subscription - Per User	\$ 134.76	90 Days	US
132-32	SCM-AVM-0050T0074	SpringCM Advanced View and Markup (50 to 74 users)-12 Month Subscription - Per User	\$ 127.67	90 Days	US
132-32	SCM-AVM-0075T0099	SpringCM Advanced View and Markup (75 to 99 users)-12 Month Subscription - Per User	\$ 119.69	90 Days	US
132-32	SCM-AVM-0100T0249	SpringCM Advanced View and Markup (100 to 249 users)-12 Month Subscription - Per User	\$ 111.71	90 Days	US
132-32	SCM-AVM-0250T0499	SpringCM Advanced View and Markup (250 to 499 users)-12 Month Subscription - Per User	\$ 95.75	90 Days	US
132-32	SCM-AVM-0500T0999	SpringCM Advanced View and Markup (500 to 999 users)-12 Month Subscription - Per User	\$ 79.79	90 Days	US
132-32	SCM-AVM-1000T2499	SpringCM Advanced View and Markup (1000 to 2499 users)-12 Month Subscription - Per User	\$ 63.84	90 Days	US
132-32	SCM-AVM-2500T2500	SpringCM Advanced View and Markup (2500 to 2500+ users)-12 Month Subscription - Per User	\$ 47.88	90 Days	US
132-32	SCM-ROG-0005T0009	SpringCM Read-Only Guest (5 to 9 users)-12 Month Subscription - Per User	\$ 52.31	90 Days	US
132-32	SCM-ROG-0010T0024	SpringCM Read-Only Guest (10 to 24 users)-12 Month Subscription - Per User	\$ 46.99	90 Days	US
132-32	SCM-ROG-0025T0049	SpringCM Read-Only Guest (25 to 49 users)-12 Month Subscription - Per User	\$ 44.33	90 Days	US
132-32	SCM-ROG-0050T0074	SpringCM Read-Only Guest (50 to 74 users)-12 Month Subscription - Per User	\$ 42.56	90 Days	US
132-32	SCM-ROG-0075T0099	SpringCM Read-Only Guest (75 to 99 users)-12 Month Subscription - Per User	\$ 39.90	90 Days	US
132-32	SCM-ROG-0100T0249	SpringCM Read-Only Guest (100 to 249 users)-12 Month Subscription - Per User	\$ 37.24	90 Days	US
132-32	SCM-ROG-0250T0499	SpringCM Read-Only Guest (250 to 499 users)-12 Month Subscription - Per User	\$ 31.92	90 Days	US
132-32	SCM-ROG-0500T0999	SpringCM Read-Only Guest (500 to 999 users)-12 Month Subscription - Per User	\$ 26.60	90 Days	US
132-32	SCM-ROG-1000T2499	SpringCM Read-Only Guest (1000 to 2499 users)-12 Month Subscription - Per User	\$ 21.28	90 Days	US
132-32	SCM-ROG-2500T2500	SpringCM Read-Only Guest (2500 to 2500+ users)-12 Month Subscription - Per User	\$ 15.96	90 Days	US
132-32	SCM-IVP-02T03	SpringCM Invoice Processing - Blocks of 250 per month (2 to 3 blocks)-Per Block	\$ 3,181.12	90 Days	US
132-32	SCM-IVP-04T07	SpringCM Invoice Processing - Blocks of 250 per month (4 to 7 blocks)-Per Block	\$ 3,022.42	90 Days	US
132-32	SCM-IVP-08T15	SpringCM Invoice Processing - Blocks of 250 per month (8 to 15 blocks)-Per Block	\$ 2,862.83	90 Days	US
132-32	SCM-IVP-16T31	SpringCM Invoice Processing - Blocks of 250 per month (16 to 31 blocks)-Per Block	\$ 2,481.59	90 Days	US
132-32	SCM-IVP-32T63	SpringCM Invoice Processing - Blocks of 250 per month (32 to 63 blocks)-Per Block	\$ 2,385.84	90 Days	US
132-32	SCM-IVP-64T79	SpringCM Invoice Processing - Blocks of 250 per month (64 to 79 blocks)-Per Block	\$ 2,227.14	90 Days	US
132-32	SCM-IVP-80T80	SpringCM Invoice Processing - Blocks of 250 per month (80 to 80+ blocks)-Per Block	\$ 2,067.55	90 Days	US
132-32	SCM-OCR-01T03	SpringCM Zone OCR - Blocks of 250 per month (1 to 3 blocks)-Per Block	\$ 531.07	90 Days	US
132-32	SCM-OCR-04T07	SpringCM Zone OCR - Blocks of 250 per	\$ 477.88	90 Days	US

		month (4 to 7 blocks)-Per Block			
132-32	SCM-OCR-08T15	SpringCM Zone OCR - Blocks of 250 per month (8 to 15 blocks)-Per Block	\$ 451.28	90 Days	US
132-32	SCM-OCR-16T31	SpringCM Zone OCR - Blocks of 250 per month (16 to 31 blocks)-Per Block	\$ 425.57	90 Days	US
132-32	SCM-OCR-32T63	SpringCM Zone OCR - Blocks of 250 per month (32 to 63 blocks)-Per Block	\$ 398.97	90 Days	US
132-32	SCM-OCR-64T79	SpringCM Zone OCR - Blocks of 250 per month (64 to 79 blocks)-Per Block	\$ 372.37	90 Days	US
132-32	SCM-OCR-80T80	SpringCM Zone OCR - Blocks of 250 per month (80 to 80+ blocks)-Per Block	\$ 319.18	90 Days	US
132-32	SCM-ST-0005T0009	SpringCM Additional Storage (5 to 9 Gigabytes)-Per GB Additional Storage per Year	\$ 127.67	90 Days	US
132-32	SCM-ST-0010T0024	SpringCM Additional Storage (10 to 24 Gigabytes)-Per GB Additional Storage per Year	\$ 115.26	90 Days	US
132-32	SCM-ST-0025T0049	SpringCM Additional Storage (25 to 49 Gigabytes)-Per GB Additional Storage per Year	\$ 104.62	90 Days	US
132-32	SCM-ST-0050T0074	SpringCM Additional Storage (50 to 74 Gigabytes)-Per GB Additional Storage per Year	\$ 99.30	90 Days	US
132-32	SCM-ST-0075T0099	SpringCM Additional Storage (75 to 99 Gigabytes)-Per GB Additional Storage per Year	\$ 95.75	90 Days	US
132-32	SCM-ST-0100T0249	SpringCM Additional Storage (100 to 249 Gigabytes)-Per GB Additional Storage per Year	\$ 89.55	90 Days	US
132-32	SCM-ST-0250T0499	SpringCM Additional Storage (250 to 499 Gigabytes)-Per GB Additional Storage per Year	\$ 76.25	90 Days	US
132-32	SCM-ST-0500T0999	SpringCM Additional Storage (500 to 999 Gigabytes)-Per GB Additional Storage per Year	\$ 63.84	90 Days	US
132-32	SCM-ST-1000T2499	SpringCM Additional Storage (1000 to 2499 Gigabytes)-Per GB Additional Storage per Year	\$ 51.42	90 Days	US
132-32	SCM-ST-2500T2500	SpringCM Additional Storage (2500 to 2500+ Gigabytes)-Per GB Additional Storage per Year	\$ 38.12	90 Days	US
132-32	SCM-PS-SETUP	SpringCM Set Up Fee-Per Account	\$ 1,329.90	90 Days	US

ACTIVE NAVIGATION

SIN	Part #	Product Description	GSA w/IFF	Warr
132-33	ANSWUS-SVR-PEREA-A	Band A, Up to 250 content creators, perpetual license	\$55,130	90 days
132-33	ANSWUS-SVR-PEREA-B	Band B, Up to 500 content creators, perpetual license	\$93,567	90 days
132-33	ANSWUS-SVR-PEREA-C	Band C, Up to 1,000 content creators, perpetual license	\$148,587	90 days
132-33	ANSWUS-SVR-PEREA-D	Band D, Up to 1,500 content creators, perpetual license	\$186,773	90 days
132-33	ANSWUS-SVR-PEREA-E	Band E, Up to 2,000 content creators, perpetual license	\$224,959	90 days
132-33	ANSWUS-SVR-PEREA-F	Band F, 2,001 to 5,000 content creators, perpetual license - \$195,863 + \$29.44 per incremental content creator within the band	\$326,365	90 days
132-33	ANSWUS-SVR-PEREA-G	Band G, 5,001 to 10,000 content creators, perpetual license - \$284,154 + \$19.20 per incremental content creator within the band	\$436,603	90 days
132-33	ANSWUS-SVR-PEREA-H	Band H, 10,001 to 20,000 content creators, perpetual license - \$380,134 + \$11.39 per incremental content creator within the band	\$567,384	90 days
132-33	ANSWUS-SVR-PEREA-J	Band J 20,001+ content creators, perpetual license - \$494,000 + \$5 per incremental content creator within the band	\$567,390	90 days
132-32	ANSWUS-SVR-TEREA-A	Band A, Up to 250 content creators, 12-month term license	\$32,545	90 days
132-32	ANSWUS-SVR-TEREA-B	Band B, Up to 500 content creators, 12-month term license	\$55,236	90 days
132-32	ANSWUS-SVR-TEREA-C	Band C, Up to 1,000 content creators, 12-month term license	\$87,716	90 days
132-32	ANSWUS-SVR-TEREA-D	Band D, Up to 1,500 content creators, 12-month term license	\$110,258	90 days
132-32	ANSWUS-SVR-TEREA-E	Band E, Up to 2,000 content creators, 12-month term license	\$132,801	90 days
132-32	ANSWUS-SVR-TEREA-F	Band F, 2,001 to 5,000 content creators, 12-month term license - \$115,625 + \$17.37 per incremental content creator within the band	\$192,664	90 days

132-32	ANSWUS-SVR-TEREA-G	Band G, 5,001 to 10,000 content creators, 12-month term license - \$167,745 + \$11.33 per incremental content creator within the band	\$257,742	90 days
132-32	ANSWUS-SVR-TEREA-H	Band H, 10,001 to 20,000 content creators, 12-month term license - \$224,406 + \$6.72 per incremental content creator within the band	\$334,946	90 days
132-32	ANSWUS-SVR-TEREA-J	Band J 20,001+ content creators, 12-month term license	\$334,949	90 days
132-33	ANSWUS-SVR-PERDC-A	Band A, Up to 250 content creators, data cleansing license	\$19,296	90 days
132-33	ANSWUS-SVR-PERDC-B	Band B, Up to 500 content creators, data cleansing license	\$32,749	90 days
132-33	ANSWUS-SVR-PERDC-C	Band C, Up to 1,000 content creators, data cleansing license	\$52,006	90 days
132-33	ANSWUS-SVR-PERDC-D	Band D, Up to 1,500 content creators, data cleansing license	\$65,371	90 days
132-33	ANSWUS-SVR-PERDC-E	Band E, Up to 2,000 content creators, data cleansing license	\$78,736	90 days
132-33	ANSWUS-SVR-PERDC-F	Band F, 2,001 to 5,000 content creators, data cleansing license - \$68,552 + \$10.30 per incremental content creator within the band	\$114,228	90 days
132-33	ANSWUS-SVR-PERDC-G	Band G, 5,001 to 10,000 content creators, data cleansing license - \$99,454 + \$6.72 per incremental content creator within the band	\$152,811	90 days
132-33	ANSWUS-SVR-PERDC-H	Band H, 10,001 to 20,000 content creators, data cleansing license - \$133,047 + \$2.66 per incremental content creator within the band	\$198,584	90 days
132-33	ANSWUS-SVR-PERDC-J	Band J 20,001+ content creators, data cleansing license - \$172,900 + \$1.75 per incremental content creator within the band	\$198,586	90 days
132-32	ANSWUS-SVR-TERDC-A	Band A, Up to 250 content creators, data cleansing 12-month term license	\$11,391	90 days
132-32	ANSWUS-SVR-TERDC-B	Band B, Up to 500 content creators, data cleansing 12-month term license	\$19,333	90 days
132-32	ANSWUS-SVR-TERDC-C	Band C, Up to 1,000 content creators, data cleansing 12-month term license	\$30,701	90 days
132-32	ANSWUS-SVR-TERDC-D	Band D, Up to 1,500 content creators, data cleansing 12-month term license	\$38,590	90 days
132-32	ANSWUS-SVR-TERDC-E	Band E, Up to 2,000 content creators, data cleansing 12-month term license	\$46,480	90 days

132-32	ANSWUS-SVR-TERDC-F	Band F, 2,001 to 5,000 content creators, data cleansing 12-month term license - \$40,469 + \$6.08 per incremental content creator within the band	\$67,432	90 days
132-32	ANSWUS-SVR-TERDC-G	Band G, 5,001 to 10,000 content creators, data cleansing 12-month term license - \$58,711 + \$3.97 per incremental content creator within the band	\$90,210	90 days
132-32	ANSWUS-SVR-TERDC-H	Band H, 10,001 to 20,000 content creators, data cleansing 12-month term license - \$78,542 + \$2.35 per incremental content creator within the band	\$117,231	90 days
132-32	ANSWUS-SVR-TERDC-J	Band J 20,001+ content creators, data cleansing 12-month term license	\$117,232	90 days
132-33	ANSWUS-SVR-VOL-A	Band A - up to 1 TB of data	\$36,754	90 days
132-33	ANSWUS-SVR-VOL-B	Band B - up to 10 TB of data	\$114,855	90 days
132-33	ANSWUS-SVR-VOL-C	Band C - up to 25 TB of data	\$229,710	90 days
132-33	ANSWUS-SVR-VOL-D	Band D - up to 50 TB of data	\$344,565	90 days
132-33	ANSWUS-SVR-VOL-E	Band E - up to 100 TB of data	\$516,848	90 days
132-33	ANSWUS-SVR-VOL-F	Band F - up to 200 TB of data	\$689,130	90 days
132-33	ANSWUS-SVR-VOL-G	Band G - up to 500 TB of data	\$861,413	90 days
132-33	ANSWUS-SVR-VOL-H	Band H - up to 1 PB of data	\$1,029,066	90 days
132-33	ANSWUS-POC	2 day Proof of Concept engagement	\$2,843	N/A
132-33	ANSWUS-PIL	5 day Pilot engagement	\$11,486	N/A
132-33	ANSWUS - MOS	Microsoft SharePoint Migrator	\$11,026	90 days
132-33	ANSWUS-SVR-MAINTEA-A	Band A, Up to 250 content creators, perpetual license annual maintenance (12 months) - charged at 18% of licensing cost	\$9,923	N/A
132-33	ANSWUS-SVR-MAINTEA-B	Band B, Up to 500 content creators, perpetual license annual maintenance (12 months)	\$16,842	N/A
132-33	ANSWUS-SVR-MAINTEA-C	Band C, Up to 1,000 content creators, perpetual license annual maintenance (12 months)	\$26,746	N/A
132-33	ANSWUS-SVR-MAINTEA-D	Band D, Up to 1,500 content creators, perpetual license annual maintenance (12 months)	\$33,619	N/A
132-33	ANSWUS-SVR-MAINTEA-E	Band E, Up to 2,000 content creators, perpetual license annual maintenance (12 months)	\$40,493	N/A
132-33	ANSWUS-SVR-MAINTEA-F	Band F, 2,001 to 5,000 content creators, perpetual license annual maintenance (12 months)	\$58,746	N/A
132-33	ANSWUS-SVR-MAINTEA-G	Band G, 5,001 to 10,000 content creators, perpetual license annual maintenance (12 months)	\$78,589	N/A
132-33	ANSWUS-SVR-MAINTEA-H	Band H, 10,001 to 20,000 content creators, perpetual license annual maintenance (12 months)	\$102,129	N/A

132-33	ANSWUS-SVR-MAINTEA-J	Band J 20,001+ content creators, perpetual license annual maintenance (12 months)	\$102,130	N/A
132-33	ANSWUS-SVR-MAINTDC-A	Band A, Up to 250 content creators, data cleansing license annual maintenance (12 months)	\$3,473	N/A
132-33	ANSWUS-SVR-MAINTDC-B	Band B, Up to 500 content creators, data cleansing license annual maintenance (12 months)	\$5,895	N/A
132-33	ANSWUS-SVR-MAINTDC-C	Band C, Up to 1,000 content creators, data cleansing license annual maintenance (12 months)	\$9,361	N/A
132-33	ANSWUS-SVR-MAINTDC-D	Band D, Up to 1,500 content creators, data cleansing license annual maintenance (12 months)	\$11,767	N/A
132-33	ANSWUS-SVR-MAINTDC-E	Band E, Up to 2,000 content creators, data cleansing license annual maintenance (12 months)	\$14,172	N/A
132-33	ANSWUS-SVR-MAINTDC-F	Band F, 2,001 to 5,000 content creators, data cleansing license annual maintenance (12 months)	\$20,561	N/A
132-33	ANSWUS-SVR-MAINTDC-G	Band G, 5,001 to 10,000 content creators, data cleansing license annual maintenance (12 months)	\$27,506	N/A
132-33	ANSWUS-SVR-MAINTDC-H	Band H, 10,001 to 20,000 content creators, data cleansing license annual maintenance (12 months)	\$35,745	N/A
132-33	ANSWUS-SVR-MAINTDC-J	Band J 20,001+ content creators, data cleansing license annual maintenance (12 months)	\$35,746	N/A